LaborAI

FLEX LOGISTICS

CUSTOMER STORY / FLEX LOGISTICS

Planning labor around the work—not just the volume.

How Flex Logistics improved productivity and reduced labor costs across customer operations.

$136K

ESTIMATED ANNUAL LABOR SAVINGS

ACROSS TWO CUSTOMER ACCOUNTS.

CUSTOMER A

14%

HIGHER PRODUCTIVITY

$96K

ANNUAL SAVINGS

Based on $0.08 savings per case across 1.2 million cases annually.

CUSTOMER B

9%

A FURTHER PRODUCTIVITY IMPROVEMENT THIS YEAR

$40K

ANNUAL SAVINGS

Based on cost per case falling from $0.12 to $0.08 across more than 1 million cases.

Flex operates 151 customer accounts across its buildings,
showing additional expansion potential without projecting unverified savings.

3.2X

GROSS ROI FROM TWO ACCOUNTS ALONE

Based on $136K savings versus Flex's $42K annual LaborAI contract.

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Labor planning built around the work delivered measurable results.

THE LABORAI APPROACH

LaborAI connected expected warehouse activity with the labor required to complete it. Flex gained earlier visibility into staffing needs, productivity and cost across individual customer operations.

1. **MODEL THE WORK**
   Account-specific models considered pallets, cases, order profiles, handling requirements and warehouse activities.
2. **PLAN LABOR EARLIER**
   Teams could align labor with demand before the work arrived.
3. **MEASURE THE OUTCOME**
   Flex compared productivity, cost per case and labor requirements across operating periods.

$136K
ESTIMATED ANNUAL SAVINGS ACROSS CUSTOMER A AND CUSTOMER B.

14%
HIGHER PRODUCTIVITY AT CUSTOMER A.

9%
FURTHER PRODUCTIVITY IMPROVEMENT AT CUSTOMER B.

Two customer accounts generated savings equal to 3.2 times Flex's annual LaborAI contract, with 149 additional accounts representing further opportunity to apply the same planning discipline.

Plan labor around the work.
GetLaborAI.com.